# Senate File 2247 - Introduced

SENATE FILE 2247
BY COMMITTEE ON TRANSPORTATION

(SUCCESSOR TO SSB 3124)

# A BILL FOR

- 1 An Act relating to the use of licenses and advertisements by
- 2 motor vehicle dealers and wholesalers, and making penalties
- 3 applicable.
- 4 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:

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- 1 Section 1. Section 322.2, subsection 7, Code 2016, is 2 amended to read as follows:
- 3 7. "Engaged in the business" means doing any of the
- 4 following acts for the purpose of the sale of motor vehicles
- 5 at retail: acquiring, selling, exchanging, holding, offering,
- 6 displaying, brokering, accepting on consignment, conducting a
- 7 retail auction, advertising as being engaged in any of those
- 8 acts, or acting as an agent for the purpose of doing any of
- 9 those acts. A person selling at retail more than six motor
- 10 vehicles during a twelve-month period may be presumed to be
- 11 engaged in the business.
- 12 Sec. 2. Section 322.3, subsection 3, Code 2016, is amended
- 13 to read as follows:
- 3. Subsections 1, and 2, and 16 shall not be construed
- 15 to require the separate licensing of persons employed as
- 16 salespersons of motor vehicles by a retail motor vehicle
- 17 dealer. However, the department may promulgate reasonable
- 18 rules as necessary for the proper identification of persons
- 19 employed as salespersons.
- Sec. 3. Section 322.3, subsection 12, Code 2016, is amended
- 21 to read as follows:
- 22 12. A person who has been convicted of a fraudulent
- 23 practice, has been convicted of three or more violations of
- 24 section 321.92, subsection 2, or section 321.99, has been
- 25 convicted of three or more violations of subsection 16 of
- 26 this section in the previous three-year period, or has been
- 27 convicted of any other indictable offense in connection with
- 28 selling or other activity relating to motor vehicles, in this
- 29 state or any other state, shall not for a period of five
- 30 years from the date of conviction be an owner, salesperson,
- 31 employee, officer of a corporation, or representative of a
- 32 licensed motor vehicle dealer or represent themselves as an
- 33 owner, salesperson, employee, officer of a corporation, or
- 34 representative of a licensed motor vehicle dealer.
- 35 Sec. 4. Section 322.3, Code 2016, is amended by adding the

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- 1 following new subsection:
- 2 NEW SUBSECTION. 16. A motor vehicle dealer or wholesaler
- 3 licensed under this chapter shall not sell, loan, rent, lease,
- 4 or charge a fee for the use of the license to another person for
- 5 the purpose of allowing the person to engage in the business of
- 6 selling motor vehicles.
- 7 Sec. 5. NEW SECTION. 322.7C Motor vehicle dealer
- 8 advertising.
- 9 A print publication or digital media advertisement for the
- 10 sale of a particular motor vehicle by a motor vehicle dealer
- 11 licensed under this chapter, other than an advertisement
- 12 located on the premises of the dealer's place of business,
- 13 shall include the name under which the dealer engages in
- 14 the business and the dealer's general distinguishing number
- 15 assigned by the department pursuant to section 321.59.
- 16 EXPLANATION
- 17 The inclusion of this explanation does not constitute agreement with 18 the explanation's substance by the members of the general assembly.
- 19 This bill expands the definition of "engaged in the
- 20 business" as the term relates to motor vehicle manufacturers,
- 21 distributors, wholesalers, and dealers to include advertising
- 22 as being engaged in acquiring, selling, exchanging, holding,
- 23 offering, displaying, brokering, accepting on consignment, or
- 24 conducting a retail auction of motor vehicles.
- 25 The bill prohibits a licensed motor vehicle dealer or
- 26 wholesaler from selling, loaning, renting, leasing, or charging
- 27 a fee for the use of the license to another person for the
- 28 purpose of allowing the person to engage in the business of
- 29 selling motor vehicles. Three or more violations of this
- 30 provision in a three-year period will result in the violator
- 31 being barred from being an owner, salesperson, employee,
- 32 officer of a corporation, or representative of a licensed motor
- 33 vehicle dealer or representing themselves as such for five
- 34 years. The provision does not require the separate licensing
- 35 of persons employed as salespersons by a dealer.

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- 1 The bill requires a print publication or digital media
- 2 advertisement for the sale of a particular motor vehicle by
- 3 a motor vehicle dealer, other than an advertisement located
- 4 on the premises of the dealer's place of business, to include
- 5 the name under which the dealer engages in the business and
- 6 the dealer's general distinguishing number assigned by the
- 7 department of transportation.
- 8 Under current law, a violation of a provision of Code chapter
- 9 322 (motor vehicle manufacturers, distributors, wholesalers,
- 10 and dealers) is a simple misdemeanor punishable by a fine of
- 11 not less than \$250 nor more than \$1,500 or by imprisonment not
- 12 to exceed 30 days.